

# McNelis Continuous Improvement Consulting

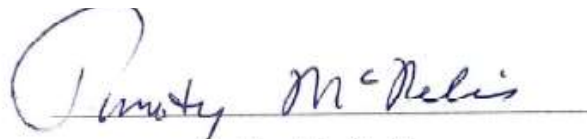
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October 3, 2022

## REFERENCE LETTER

I first met Adam Baranski when I worked at AAM. Adam knows lean manufacturing, process optimization, continuous improvement, or whatever you want to call it. He knows, based on DOING, how to assess a value stream for continuous improvement opportunities, how to work with a team to best address these opportunities using Lean tools and techniques, how to develop and execute robust action plans, and what to implement to ensure sustainment and improvement.

Adam also realizes that deploying lean manufacturing comes down to one thing: PEOPLE. Here, Adam shines. He has the ability to work well with all levels of the organization, including senior leadership. He also understands that most real tough problems have to be dealt with cross functionally. He shines here also. But what impressed me most about Adam is how he successfully worked closely with the people who actually do the work. He completely bought into the ideal of "genchi genbutsu," knowing that this is where most of the answers to a company's problems reside. For these reasons, I highly recommend Adam. As a Lean coach, trainer, consultant, or role model, I don't think you could find someone better.



**Tim McNelis,**

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Current President - McNelis Continuous Improvement, LLC